Pass NetZero Strategic Framework 2025

For General Assembly Review and Approval

Vision

To advance environmental sustainability through research-driven, cost-effective carbon capture solutions, with a focus on developing nations.

Strategic Priorities for 2025

1. Research Excellence & Knowledge Development

- Cross-Environment Research Approach
 - o Investigate solutions across marine, brackish, and freshwater environments
 - Maintain broad scope to identify optimal solutions without ecosystem constraints
 - Focus on discovering synergies between different aquatic environments
 - Build comprehensive dataset to inform future pilot implementations

• Research Partnerships & Governance

- Current Partnerships
 - Continue research programs with NUST and LUANAR
 - Implement research agreement with Botswana University (BU)
- Planned Expansion
 - Initiate partnership process with Mozambique and Angola
 - Timeline dependent on local conditions and resource availability
- Conditional Development
 - Uganda partnership contingent on fundraising success
 - Additional partnerships in Africa and other regions (e.g., Congo, Brazil, Indonesia, China, Thailand) to be considered only under very favorable funding scenario

Knowledge Framework Implementation

- Establish MOUs with current partners where needed to ensure alignment with open access goals
- Develop clear protocols for data sharing
- Create templates for future partnership agreements that prioritize knowledge sharing
- Set up systems for proper attribution of partner contributions
- Balance open access principles with partner institution requirements

2. Operational Development

Financial Framework

- Planned expenditure targets:
 - Core scenario: ~43,000€ (unfavorable)
 - Target scenario: ~61,000€ (realistic)
 - Growth scenario: ~111,000€ (favorable)
 - Maximum scenario: ~201,000€ (very favorable)
- Maintain 5% emergency reserve
- Build strategic reserve scaling with scenario success
- Cap total funds (including reserves) at 412,000€

Resource Allocation

- Research allocation: 65-72% based on scenario
- Administrative costs: 20-27%
- o Marketing/communication: scaling with fundraising success

3. Partnership Development

- Focus on academic partnerships for 2025 research phases
- Build relationships with environmental authorities in target regions
- Engage with local communities and stakeholders at research sites
- Begin identifying potential implementation partners for future phases

Key Milestones 2025

Research Implementation

- NUST: Begin Phase 2 testing in Q1 to cover multiple seasonal cycles
- LUANAR: Progress according to academic year timeline
- Continue literature review and knowledge development throughout all phases
- Potential new partners: Initiate research based on individual partnership agreements

Documentation & Fundraising

- Q1-Q2: Complete essential documentation and communication materials
- June 2025: Launch major fundraising initiatives
- Q3-Q4: Evaluate fundraising progress and adjust strategy as needed

Key Performance Indicators

1. Research Progress

- Completion of planned research phases
- Quality of research outputs
- Data collection and analysis achievements

2. Financial Health

Achievement of planned expenditure targets

- Maintenance of research/administrative cost ratio
- Reserve levels established

3. Partnership Development

- Number of active research partnerships
- o Quality of research collaboration
- Level of local engagement at research sites

Risk Management

- Maintain 5% emergency reserve
- Account for currency fluctuations in international operations
- Regular review of research progress and alignment
- Geographic diversification of research activities

This framework focuses on 2025 priorities while building foundations for future development. Subject to annual review and adjustment based on research outcomes and organizational learning.

Pass NetZero Budget 2025

Multi-scenario Financial Planning

Scenario	Planned Expenditure (€)	Total Funds Raised (€)	Research (%)*	Operations (%)*
Very Unfavorable	~43,000	~65,000	65.7%	27.4%
Realistic	~61,500	~92,000	66.5%	26.5%
Realistic Favorable	~111,000	~167,000	71.5%	20.1%
Very Favorable	~205,000	~412,000	71.8%	20.6%

Research Allocation

- NUST Phase 2
- LUANAR Phase 2
- BU Phase 1 & 2
- New Research Initiatives

Operational Expenses

- Core Team Compensation
- Communication & Marketing
- Administrative Costs
- Insurance & Fees

Reserves

- 5% Emergency Reserve
- 6-months Strategic Reserve *
- 1.5% Banking fee Buffer
- * All figures are estimates and subject to currency exchange variations
- * Banking fees estimated at 1.5% of transactions
- * Strategic reserve increases to 1-year coverage in very favorable scenario

Financial Statement and Budget Details

2024 Financial Statement (in euros)

Operational Expenses

- Communication:
 - o Website: 90
- Core Team:
 - Core team compensation: 1,160
- Research Provision:
 - o NUST (phase 1): 5,000
 - o LUANAR (phase 1): 2,725
- Administrative:
 - Banking fees*: 116

Total Expenses: 8,975

*Estimation considering 1.5% banking fees

2025 Budget Scenarios (in euros)

Scenario 1: Unfavorable

Hypothesis: no fund raised (personal contribution)

Planned Expenditure: ~43,029 or ~46,875

- Communication:
 - o Website: 90
 - Google Workspace Pro: 144
- Core Team:
 - o Core team compensation: 6,960
 - o Additional team member: 4,608
- Administrative:
 - o Liability insurance: 500
 - o Banking fees*: 424
- Research Provision:
 - NUST (phase 2): 10,000
 - LUANAR (phase 2): 5,450

o Mozambique (phase 1): 2,565

Angola (phase 1): 2,565

Alternative: BU (phase 1 and 2): 7,694 or 11,540

• Emergency reserve (5%): 2,029

Strategic reserve: 21,514

Total Funds Required: ~64,543 or ~70,312

Scenario 2: Realistic

Hypothesis: ~92,000 euros raised

Planned Expenditure: ~61,429 or ~65,275

• Communication:

o Website: 90

Google Workspace Pro: 144Marketing tools/ads: 900

Core Team:

Core team compensation: 6,960Additional team member: 4,608

o Commissions: 3,600

Administrative:

Liability insurance: 750Banking fees*: 613

Research Provision:

NUST (phase 2): 10,000LUANAR (phase 2): 5,450

Mozambique (phase 1): 2,565

Angola (phase 1): 2,565Uganda (phase 1): 2,565

o New researches: 10,000

Alternative: BU (phase 1 and 2): 7,694 or 11,540

• Emergency reserve (5%): 2,925

Strategic reserve: 30,714

Total Funds Required: ~92,143 or ~97,912

Scenario 3: Realistic Favorable

Hypothesis: ~170,000 euros raised

Planned Expenditure: ~111,081 or ~111,927

• Communication:

o Website: 90

Google Workspace Pro: 144
Marketing tools/ads: 1,700
Additional budget: 2,400

Core Team:

Core team compensation: 6,960Other team member: 4,608

o Commission: 6,800

Administrative:

Liability insurance: 1,000Banking fees*: 1,213

Research Provision:

NUST (phase 2): 10,000
LUANAR (phase 2): 5,450

o Mozambique (phase 1): 2,565

Angola (phase 1): 2,565
Uganda (phase 1): 2,565
New researches: 50,000

Alternative: BU (phase 1 and 2): 7,694 or 11,540

• Emergency reserve (5%): 5,327

Strategic reserve: 56,540

Total Funds Required: ~167,621 or ~172,390

Scenario 4: Very Favorable

Hypothesis: ~410,000 euros raised; strategic reserve increased to 1 year

Planned Expenditure: ~200,991 or ~204,837

Communication:

o Website: 90

Google Workspace Pro: 144
Marketing tools/ads: 4,100
Additional budget: 9,600

Core Team:

o Core team compensation: 6,960

o Other team member: 4,608

o Commission: 16,400

Administrative:

Liability insurance: 1,500Banking fees*: 2,188

Research Provision:

NUST (phase 2): 10,000
LUANAR (phase 2): 5,450
Mozambique (phase 1): 2,565

Angola (phase 1): 2,565
Uganda (phase 1): 2,565
New researches: 115,000

Alternative: BU (phase 1 and 2): 7,694 or 11,540

• Emergency reserve (5%): 9,562

Strategic reserve: 202,991

Total Funds Required: ~403,982 or ~411,674

Notes

- All banking fees estimated at 1.5% of transactions
- Currency exchange rates considered as of 12/23/24, actual figures may differ
- Strategic reserve scales with scenario, reaching 1:1 with annual expenditure in very favorable scenario
- Emergency reserve maintained at 5% of planned expenditure across all scenarios